

MUNICH SCHOOL OF MANAGEMENT -INSTITUT FÜR MARKTORIENTIERTE UNTERNEHMENSFÜHRUNG

### Porsche Consulting Strategic Vision. Smart Implementation.

## Case study seminar "Data and AI" tools for an improved user/brand experience

with Porsche Consulting in the summer term 2024

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In an era characterized by megatrends such as electrification, autonomous driving and increasing connectivity, automotive companies are faced with the challenge of optimizing their user and brand experience through targeted use of data and artificial intelligence (AI). By using state-of-the-art technologies, automotive companies can not only precisely anticipate the needs of users, but also strengthen brand loyalty and thus secure a competitive advantage in a rapidly changing market environment. Key questions to be addressed within the seminar include the following:

- How can data and AI help to transform the way we experience cars?
- How can we use data-driven insights to accurately predict the needs of our customers?
- What role do AI tools play in creating personalized experiences that not only impress. but also create long-term loyalty?

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Take on the role of a consultant during the case study seminar. Together with the Porsche Consulting and IMM team, you will analyze relevant cross-industry and technology trends as well as customer needs for the usage of data and AI tools for an improved user/brand experience for a car maker. In your consultant team, you will ideate and prioritize possible fields of application for data and AI tools, evaluate them with experts and draft a "Minimum Viable Product" (MVP) for your most promising use case. Your team will pitch your results to Porsche Consulting experts and the IMM team.

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### **Documents**

Please send the following documents to Maria Knöpfle (m.knoepfle@lmu.de) by 31<sup>st</sup> of March 2024:

- CV (including information on grades and internships)
- Listing of overall grades (as generated) by ISC)
- Three concise sentences stating your motivation

### Credits and Procedure

- 6 ECTS for Master BWL PStO 2018 ("Wahlpool")
- Exam: Presentations in front of representatives from Porsche Consulting and the IMM team
- Kick-off: 19<sup>th</sup> of April, 2 pm
- Interim presentation: 7<sup>th</sup> of June, 2 pm
- Final presentation: 12<sup>th</sup> July, 2 pm

Deadline for applications is 31<sup>st</sup> of March. Selection is based on application documents by Porsche Consulting and the IMM. Latest announcement of participants on 5<sup>th</sup> of April 2024.

For more information, please visit: http://www.som.lmu.de/imm

Join us in shaping the future of the automotive industry.