

Bachelor courses with teaching language English

Only students enrolled at Munich School of Management or the Department of Economics can choose our major courses/ from this list

COURSES	Fall	Spring	Hours per week	Course Application (until)	ECTS	Exam date- PREVIEWED!!
Accounting & Taxation						
Business Taxation and Financial Decisions		x	blocked	no	6	1.8.2025
Fin. Statement Analysis & Valuation	x		4	no	6	re-take: 16.5.2025
International Accounting		x	4	no	6	31.7.2025
Finance & Insurance						
Case Studies in Enterprise Management		x	blocked	yes (22.4.25)	3	
Catastrophe Risk Management	x		blocked	yes (8.10.24)	6	
Commercial Banking	x		blocked	No	6	Re-take 16.6.2025
Corporate Finance		x	4	No	6	16.07.2025
Digital Finance I – Capital Markets		x	4	No	6	31.7.2025
Insurance Management	x		4	No	6	
Marketing & Innovation Management						
Consumer Insights	x		4	No	6	tba
Creating Market Offerings (former Managing the front end of Innovation)	x		4	No	6	12.12.2024
Current Challenges in Innovation Management	x	x	4	yes (14.4.25)	6	tba
ImpACTup! Innovation and Entrepreneurship for better Futures (online)	x		4	yes (28.4.25)	6	tba
Marketing Analytics		x	4	no	6	23.7.2025
Information Systems & Digital Business						
Introduction to AI	x		4	no	6	14.2.2025
Starting Up – From ideas to successful business	x	x	2	yes (21.4.25)	3	presentations
Management & Strategy						
Business in Japan			blocked	yes (8.6.2025)		24.7.2025
Executive Leadership – Styles and Personalities				yes (20.4.25)		
Human Resource Management Basics		x	4	no	6	21.7.25
International Human Resource Management	x		4	yes (moodle)	6	4.2.2025
International Management * (only with Organizational Behavior)		x	2	no	3 (+3)	4.8.2025
Management and Economics of Platforms		x	4	no	6	15.7.2025
Organisationstheorie	x		4	no	6	20.2.2025
Organization and Innovation		x	4	moodle	6	
Organizational Behavior * (only with International Management)		x	2	no	3 (+3)	4.8.2025
Strategic Management Concepts and Cases		x	4	no	6	18.7.2025
Strategic Industry Analysis	x		blocked	yes(3.11.)	3	
Strategic Organization Design	x		4	no	6	
Technology and Strategy		x	blocked	no	6	13.6.2025

*Please be aware that „International Management“ and „Organizational Behavior“ will only be offered in combination (=“Organizational Behavior and international Management“, 6 ECTS)

Master courses with teaching language English (Only graduate students are allowed to choose Master classes)

Only students enrolled at Munich School of Management or the Department of Economics can choose our major courses/ from this list

COURSES	Fall	Spring	Hours per week	Course Application (until)	ECTS	Exam date- PREVIEWED!!
Accounting & Taxation						
Accounting for M&A Transactions		x		<u>moodle</u>	6	
<u>Accounting Theory</u>	x		6	<u>yes</u>	9	
<u>Empirical Research in Accounting, Auditing and Analysis</u>	x		4	no	6	presentation
International Taxation (blocked course)		x	blocked	no	6	13.06.2025
<u>Management Control Systems</u>	x			<u>yes (tba.)</u>	6	Presentations & exam
Performance Measurement and Incentive Systems		x	2	no	6	
Finance & Insurance						
<u>Advanced Risk Management</u>	x		6	no	9	
<u>Behavioral Decision Making</u>	x		6	no	6	Presentation & Paper
<u>Behavioral Finance</u>	x		4	no	6	
Derivatives/Quantitative Finance		x	blocked	<u>yes (-15.4.25)</u>	6	15.7.2025
Financial Technology in Consumer Finance	x	x		<u>yes (-23.4.25)</u>	6	
<u>Insurance Economics</u>		x	blocked	<u>moodle</u>	6	
<u>Investment Banking/ Topics in Finance</u>		x	4	<u>yes (-15.4.25)</u>	6	
<u>Reinsurance</u>		x	blocked	<u>yes (1.5.25)</u>	3	
Value Based Mngmt of Financial Institutions		x		<u>yes (-10.4.25)</u>	6	Presentation & paper
Marketing & Innovation Management						
Analyzing Markets (former Market Research)		x	4	no	6	tba
<u>Advanced Empirical Marketing Research</u>		x	4	<u>yes (-5.4.)</u>	6	
<u>Foundations of Value Management</u>	x		6	no	9	tba
<u>Consumer Behavior</u>				<u>yes(15.4.25)</u>		
Innovating for Impact				<u>yes (- 7.4.25)</u>		
<u>Marketing Measurement & Modeling</u>	x			<u>yes</u>	6	
<u>Methods in Management</u>	x		4	no	6	tba
Value Portfolios and Temporality		x	blocked	no	6	10.7.25
Information Systems & Digital Business						
AI for Good		x	online	<u>online</u>	6	
<u>AI for Managers</u>	xc			<u>no</u>	6	
Advanced Topics on DTM	x	x	blocked	<u>yes (1.2.-24.3.)</u>	6	
Data Analytics		x		<u>yes (-6.4.25)</u>	6	
<u>Digital Responsibility and Sustainability</u>	x		blocked	<u>yes (tba)</u>	6	
<u>Digital Technologies, Business Analytics and Management</u>	x		6		9	14.2.2025
<u>Digital Markets (former Electronic Markets)</u>	x		4	no	6	tba
Managerial AI		x		<u>online</u>	6	
Managing Digital Media		x	4	no	6	24.7.25
Methods in AI		x		<u>online</u>	6	
Management & Strategy						
<u>Advanced Human Resource Development</u>	x		4		6	
<u>Management & Strategy (former: Basic Topics in Leadership, HR and International)</u>	x		6	<u>yes-(24.10.)</u>	9	31.1.2025
<u>CSR and HRM: Responsible People Mgmt</u>	x		4	<u>yes (1.10.)</u>	6	
Current Topics in Strategic Management		x	2	<u>yes (5.4.25)</u>	6	
<u>Frontiers in Strategy Research</u>	x		4	<u>yes (tba)</u>	6	presentations
Global Teamwork		x		<u>yes (4.4.2025)</u>		
<u>Leadership & Innovation</u>	x		4	<u>yes (1.10.)</u>	6	paper due 7.2.2025
Selected Topics in Organizational Behavior		x	seminar	<u>yes (-4.4.25)</u>	6	
<u>Strategy and Leadership</u>	x		4		6	tba

Information taken as of 18.3.25 this list will regularly be updated; makes no claim to be correct or complete;
for questions, please contact: LMU Munich School of Management - Intl Relations Center – irc@som.lmu.de

How to find courses and their descriptions on the department's website:

Departmental clusters and interdisciplinary topics

-> Click on the Institute you are interested in -> Click on LEHRE/TEACHING (menu on the left side) -> if applicable, click on Lehrveranstaltungen

-> the courses are either sorted by semester or sorted by Bachelor and Master

Course registration

For most lectures (and tutorials), there is no registration needed. The detailed course description on the faculty's website will tell you, if a registration (or application for seminars – see below) is needed.

Information on ECTS credits

- Lectures ("Vorlesungen" or "Übungen") are the most common teaching mode. The aim is mainly to give the students a theoretical knowledge of the subject. Registration to attend a lecture is not required, the number of participants is not limited. Credit points will be obtained in written examinations ("Klausur"). The number of credits depends on the number of academic hours (academic hour = 45 min.) per week ("Semesterwochenstunden", "SWS") of which the lecture consists. As a rule each SWS means an examination of half an hour (30 min.) and 1,5 credits. For example: For a lecture of two academic hours (90 min.) per week (2 SWS) there will be a written exam of one hour (60 min.) and 3 credits. Normally a lecture consists of two or four SWS (3 or 6 credits).
- Lectures can be supported by tutorials ("Tutorien"). Tutorials will help the student to deepen the topics taught in a lecture under supervision. Sometimes, registration for tutorials is requested (see course description). There are no assessments.
- Seminars ("Proseminare" or "Seminare") will train the ability to apply theoretical knowledge to problem solving. Normally, registration to attend a seminar is required, the number of participants is limited. Deadlines for application are indicated in course descriptions. Assessment is based on different kinds of assessments, like essays, class presentations and written exams. The number of credits depends on the number of different examinations required. Typically each assessment means 3 credits. For example: If students have to write an essay and a written exam, 6 credits can be obtained.
- Colloquies ("Kolloquien") are open only for students who are writing their thesis under supervision of the concerning professor.

