

## ALEXEY RUSAKOV

### Contact Details

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Ludwig-Maximilians-Universität München  
Kaulbachstr. 45, 80539 Munich, Germany

### Positions

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10/2020      **Research and Teaching Assistant**  
Institute for Strategy, Technology and Organization  
Munich School of Management  
Ludwig-Maximilians-Universität München

### Education

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10/2020      **PhD Student**  
Institute for Strategy, Technology and Organization  
Munich School of Management  
Ludwig-Maximilians-Universität München

10/2021 – 03/2023      **Master of Business Research (MBR)**  
Ludwig-Maximilians-Universität München  
Project Study: “To the Moon - Launching a Platform with First-Party  
Complements”

10/2017 - 03/2020      **M.Sc. in Economics**  
Ludwig-Maximilians-Universität München  
Thesis: “Occupational Change in the Digital Era - An Exploration  
Based on Machine-Learning Methods”

08/2018 – 12/2018      **Exchange Student in Economics**  
University of Oslo

04/2014 - 06/2017      **B.Sc. in Economics**  
Ludwig-Maximilians-Universität München

2004 - 2013      **German higher Education Entrance Qualification**  
Erasmus-Grasser-Gymnasium, Munich

## Research Interests

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- Digital Platforms (e.g. Video Game Industry)
- Competition Strategies
- Innovation Management
- Digitization, Artificial Intelligence

## Teaching

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### Master

- Data Crawling (MBR Program; Seminar, Summer Term 2024)
- Frontiers in Strategy Research (Seminar, Winter Term 2023/24)
- New Products: From Ideas to Markets (Tutorial, Winter Term 2021/22)
- Strategy, Technology and Organization Industries (Project Course, Winter Term 2020/21)
- Managerial Economics (ETD Program; Tutorial, Winter Term 2020/21, 2021/22)
- Master Theses Supervision (×4)

### Bachelor

- Building Theory for Innovation & Strategy Research (Seminar, Summer Term 2023, 2024)
- Strategic Organization Design (Tutorial, Winter Term 2022/23)
- Technology & Strategy (Tutorial, Summer Term 2022)
- Management and Economics of Platforms (Tutorial, Summer Term 2021)
- Data Analytics for Strategy Research (Seminar, Winter Term 2020/21, 2021/22, 2023/24)
- Bachelor Theses Supervision (×31)

## Work in Progress

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- (1) Rusakov, A. and Kretschmer, T. First-Party Complements in Platform Markets: The Role of Competition
- (2) Rusakov, A. and Kretschmer, T. To the Moon - Launching a Platform with First-Party Complements
- (3) Rusakov, A. and Meyer, T. Selective Promotion of Complements in Platforms Markets: Evidence from the Car Industry
- (4) Rusakov, A. and Jensen, J. The Effect of Technological Innovation on Knowledge Dynamics: Evidence from GitHub

## Presentations

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- First-Party Complements in Platform Markets: The Role of Competition
  - AOM (2023), Boston
  - DRUID23 (2023), Lisbon
  - TIME Colloquium (2023), MPI-IC
  - Strategic Management Society (2022), 42nd Annual Conference, London
  - Symplatform Symposium (2021), Second Edition, online
- To the Moon - Launching a Platform with First-Party Complements
  - Symplatform Symposium (2023), Fourth Edition, online

## Workshops

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- AOM STR Doctoral Consortium (2023), online
- Strategy Science Conference (SSC) Doctoral Workshop (2023), LMU, Munich
- Summer School on the Economics and Management of Innovation (2022), Duke's Fuqua School of Business, Durham
- 10th Skema KTO Paper Development Workshop (2022), SKEMA Business School, Valbonne

## Ad hoc Reviews

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- Journals: Strategy Science, Journal of Industrial and Business Economics, Applied Economics, Industrial and Corporate Change
- Conferences: Academy of Management (AOM), Strategic Management Society (SMS), International Conference on Business Informatics (WI)

## Grants & Awards

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- LMU Management Alumni conference participation funding (1.000€ to present the work on “First-Party Complements in Platform Markets: The Role of Competition” with Tobias Kretschmer at the 83rd Annual Meeting of the Academy of Management (AOM) in Boston)
- LMU Mentoring Program (1.600€ to participate in the course “Foundations of Strategy” offered by Copenhagen Business School)

## Skills

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**Languages:** German (native), English (fluent), Russian (fluent)

**Methodologies:** Panel Data Analysis, Textual Analysis, Formal Modeling, Simulation Methods

**Programming:** R, Python, Stata, MATLAB

**Social Activities:** Artistic Gymnastics, Chess