

## Valeria Smolenskaya

### Contact Details

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Ludwig-Maximilians-University Munich  
Kaulbachstr. 45, 80539 Munich, Germany  
Room 213

### Positions

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- 10/2023 -      **Research and Teaching Assistant | PhD Student**  
*Institute for Strategy, Technology and Organization*  
Munich School of Management  
Ludwig-Maximilians-University Munich
- 07/2022 - 07/2023      **Research and Teaching Assistant | PhD Student**  
*Institute of Applied Informatics and Formal Description Methods*  
Critical Information Infrastructures  
Karlsruhe Institute of Technology
- 02/2022 - 07/2022      **Junior Consultant Future Mobility**  
*Mercedes-Benz Consulting GmbH*  
Digital Services and Features on Demand market steering support (Japan, South Korea, LATAM)  
MB Rent Operationalisation support  
Subscription Business Management support
- 10/2020 - 03/2021      **Rent A Ride Intern (Internship)**  
*BMW Motorrad (BMW Group)*  
Sales Strategy and New Business Models  
Dealer Onboarding for incipient Rental Platform in Europe/USA  
UX and Customer Journey Merge  
Competitor Analysis and Customer Survey
- 05/2020 - 07/2020      **Student Assistant**  
*Fraunhofer IGCV*  
Interfirm Data Sharing for (short-term) Production Control (Industry 4.0)
- 10/2019 - 02/2020      **Cooperations – Strategy and Business Development (Internship)**  
*Lufthansa Cargo AG*

Support in strategic projects across Joint Ventures (Delta, ANA, Cathay Pacific)

JV Cross System Communication error reporting

01/2018 - 06/2018

**Project Management** (*Internship*)

*Ayondo GmbH*

Social Trading Operations

04/2017 - 06/2017

**Marketing Project Web Presence** (*Working Student*)

*GENO Broker GmbH*

07/2016 – 03/2017

**Business Development LegalTech** (*Working Student*)

*Busylamp GmbH*

## Education

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10/2023 -

**PhD Student | MBR Programme**

*Institute for Strategy, Technology and Organization*

Munich School of Management

Ludwig-Maximilians-University Munich

09/2018 - 12/2021

**M.Sc. Management of Innovation and Business Development**  
(*Economics and Business Administration*)

*Copenhagen Business School*

06/2019 - 08/2019

**Summer School**

*The London School of Economics and Political Science (LSE)*

Graduate Level Courses “Development Economics” and “Introduction to Data Science and Machine Learning”

04/2013 - 09/2017

**B.Sc. Economics and Business Administration**

*Goethe University Frankfurt*

09/2007 - 06/2008

High School Exchange year in Japan

国際学院高等学校 (Ageo, Saitama)

## Research Interests

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- Innovation and Platform-based Ecosystems
- Ecosystem Emergence and Orchestration
- Impact of Technological Complexity/Evolution and Degree of Openness on Orchestration Decision Making
- Digital Markets and Dynamic Capabilities

## Languages

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German (native), Russian (native), English (fluent), Japanese (intermediate), French (basic)