

**Ambre Nicolle**

Ludwig Maximilian University  
Munich School of Management  
Institute for Strategy Technology and  
Organization (ISTO)  
Kaulbachstr. 45, 80539 Munich  
Germany

Phone: +49 (0)89 2180 6110

Email: [a.nicolle@lmu.de](mailto:a.nicolle@lmu.de)

Website: [ambrenicolle.com](http://ambrenicolle.com)

**Current Position**

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09/2022 - Assistant Professor (Akademische Rätin)  
Institute for Strategy, Technology and Organization  
LMU School of Management  
*Ludwig Maximilian University (LMU), Germany.*

**Research Experience**

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12/2020 – 09/2022 Assistant Professor (Enseignant-Chercheur)  
*Center for Research in Economics and Statistics (CREST) &  
École Nationale de la Statistique et de l'Analyse de l'Information (ENSAI),  
France.*

10/2018 -11/2020 LMU Incoming Research Fellow (Post-doctoral researcher)  
Institute for Strategy, Technology and Organization (ISTO)  
*Ludwig Maximilian University (LMU), Germany.*

01/2020 - 03/2020 Visiting Researcher, Cambridge Judge Business School  
*University of Cambridge, United Kingdom.*

12/2014 - 09/2018 Visiting Researcher, *Telecom Paris, France.*

12/2017 - 09/2018 Research Assistant, LabEx Entreprendre  
*University of Montpellier, France.*

12/2014 - 11/2017 Research Assistant, Economic Research Department, *Orange, France.*

**Education**

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2014- 2018 PhD in Economics, *University of Montpellier, France*  
"Essays in Empirical Industrial Organization: Demand and Supply in the  
Mobile Telecommunications Markets"  
Main advisors: Edmond Baranes (*University of Montpellier*)  
Lukasz Grzybowski (*Telecom Paris*).

2012-2014 Masters in Economics, *University of Montpellier, France.*

2009-2012 Bachelor in Economics and Management, *University of Perpignan, France.*

## Research Projects

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### *Published papers*

Displacement and complementarity in the recorded music industry: Evidence from France (2023), joint with Marc Ivaldi, Frank Verboven and Jiekai Zhang. *Journal of Cultural Economics*, 1-52. Previous versions: CEPR Discussion Paper n°16006; TSE Working Paper n° 21-1199.

Estimating consumer inertia in repeated choices of smartphones (2021), joint with Lukasz Grzybowski. *Journal of Industrial Economics*, 69: 33-82.

Assessing fifteen years of State Aid for broadband networks in the European Union: a quantitative analysis (2020), joint with Marc Bourreau and Richard Feasey. *Telecommunications Policy*, 44(7), 101974.

Impact of competition, investment, and regulation on prices of mobile services: Evidence from France (2018), joint with Lukasz Grzybowski and Christine Zulehner. *Economic Inquiry*, 56(2), 1322-1345.

### *Working papers*

Strategic Confusopoly: Evidence from the UK mobile market, joint with Christos Genakos and Tobias Kretschmer. Reject and Resubmit @*Management Science*. Previous version: CEP Discussion Paper No. 1810.

Competition and value capture in platform markets: Implications for complementor strategy, joint with Johannes Loh. Revise and Resubmit @*Strategic Management Journal*.

Are consumers myopic? Evidence from handset and mobile services choices. *Under review*.

The impact of trade wars on uninvolved countries: Evidence from the smartphone market. *New version available soon*.

## Presentations

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### *Invited talks* (\*scheduled)

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| 2024* | Applied Economics Seminar, <i>University of Bristol, UK</i> (scheduled in March)<br>Research Seminar, <i>University of Freiburg, Germany</i> (scheduled in April)  |
| 2023  | LIEN Seminar, Economix, <i>University Paris Nanterre, France</i> ; LEDa's Seminar, <i>University Paris Dauphine – PSL, Paris, France</i> ; Brownbag Seminar, <i>Julius-Maximilians-Universität Würzburg, Germany</i> . |
| 2022  | Digital Economics Seminar (jDES) organized by <i>UC Louvain, Telecom Paris</i> , and the <i>University of Bologna</i> .  |

- 2021 CERNA *Mines-ParisTech* Lunch Seminar, France.
- 2016-2020 Economics and Policy Seminar, *Cambridge Judge Business School*, United Kingdom. CREM Seminar, *University of Rennes 1*, France. Centre on the Regulation in Europe (CERRE): Presentation of the report “State Aid for Broadband Networks”, Belgium. Law, Institutions and Economics in Nanterre (LIEN) Seminar, Economix, *University Paris Nanterre*, France. DigiWorld Spring Session “Homo digitalis au coeur de la recherche”, France. Liège Competition and Innovation Institute (LCII) Seminar, *HEC Liège*, Belgium.

### Conferences

- 2023 AOM Annual Meeting, Boston, US.  
3EN Avignon, France.  
European Digital Platform Research Network Summit, Milan, Italy.  
Strategy Science Conference, Munich, Germany.  
14th Paris Conference on Digital Economics, Paris, France.
- 2022 JMA, Rennes, France; AFSE, Dijon, France; EARIE, Vienna, Austria.
- 2021 3EN Palaiseau, France.
- 2016-2020 Competition and Innovation Summer School, Ulcinj, Montenegro; 3EN, La Rochelle, France; EARIE, Barcelona, Spain. Munich Summer Institute, Munich, Germany (Poster); IIOC, Indianapolis, USA ; ORG Seminar, Munich, Germany; TIME Seminar, Munich, Germany. EARIE, Maastricht, Netherlands; ITS, Passau, Germany; ZEW Summer Workshop for Young Economists, Mannheim, Germany. ITS, Cambridge, UK; EARIE, Lisbon, Portugal ; JMA, Besançon, France ; 3EN, Nice, France. 3EN Rennes, France.

- Discussions* Research on Innovation, Science and Entrepreneurship Workshop – RISE (2023)\* Munich Summer Institute PhD Workshop (2023), TIME Colloquium, Munich (2023); Munich Summer Institute PhD Workshop (2022); Paris Conference on Digital Economics (2021); Research on Innovation, Science and Entrepreneurship Workshop – RISE (2019); Munich Summer Institute - MSI (2019); Paris Conference on Digital Economics (2018); Paris Young Economists Seminar (2018).

### Awards and Grants

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- 2023 LMU PostDoctoral Support Funds | Conference [2k€]
- 2021-2022 Cooperation Funds from *Ludwig Maximilian University* (LMU) [Principal investigator, 5k€].
- 2019-2021 Grant from the French Ministry of Culture for the project “Recorded Music Consumption in the Digital Era”, joint with Marc Ivaldi (*Toulouse School of*

*Economics*), Frank Verboven (*KU Leuven*) and Jiekai Zhang (*Hanken School of Economics*) [22k€].

- 2019 Listed in the Top 15 Reviewers by the *International Journal of Industrial Organization*.
- 2019 Honorable Mention for the Best PhD Thesis in Digital Economics Award, granted by the French Association for Research in Digital Economics (AFREN).
- 2018 Incoming Research Fellowship from *Ludwig Maximilian University (LMU)* for the research project “Consumer Behavior in Markets with Complex Pricing”. Program co-financed by the Marie Skłodowska COFUND scheme of the European Union’s Framework Program for Research “Horizon 2020. Three years fellowship, start-up funding and annual allowance for travel and material expenses [Principal investigator, 55k€].
- 2016 Selected for the Rising Star session at EARIE 2016.

## Teaching Experience

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### Lectures (\*scheduled)

Quantitative Methods for Causal Inference (2024\*). *LMU Munich*. PhD Level (21h).

Management and Economics of Platforms (2019, 2020, 2024\*). *LMU Munich*, Germany. Undergraduate level (10h).

Empirics of Organizations (2018, 2020, 2022, 2023) *LMU Munich*, Germany. Graduate level (6h)

Managerial Economics (2023). *KU Leuven*, Belgium. Undergraduate level (21h).

Panel Data Econometrics (2021, 2022). *ENSAI*, France. Graduate level (24h).

Digital Economics (2021, 2022). *ENSAI*, France. Graduate level (12h).

Discrete choice models (2022). *ENSAI*, France. Graduate level (5h).

### Guest lectures

New products: from ideas to market (2022). *LMU Munich*. Graduate Level (4h).

Research Methods (2022). *ENSAI*, France. Undergraduate level (3h).

Introduction to Econometrics with R (2017-2022). *Telecom Paris*, France. Graduate level (3h).

Introduction to Game Theory (2017-2022) *Telecom Paris*, France. Graduate level (3h).

### Tutorials

Management and Economics of Platforms (2019, 2020, 2023), *LMU Munich*, Germany. Undergraduate level (20h).

Managerial Economics (2019, 2020, 2021), *EM Lyon*, France. Graduate level (9h).

Introduction to Industrial Organization (2016). *Telecom Paris*, France. Graduate level (6h).

### *Open Online Course & Digital Teaching*

Since 2022      Development of an online course “*Digital Markets and Platforms*”.  
Project launched and coordinated by Tobias Kretschmer.  
Expected release: SS 2024.

### *Thesis supervision*

[Bachelor and Master Theses] About twenty students from *LMU Munich, EM Lyon, ENS Cachan*.  
[Professional Theses] About ten students supervised (*ENSAI*)  
Supervision of various research-oriented projects at *ENSAI*.

### **Professional service and membership**

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Ad hoc reviewer for *Management Science* (1), *Strategic Management Journal* (1), *International Journal of Industrial Organization* (2), *Journal of the European Economic Association* (2), *European Economic Review* (1), *Journal of Competition Law & Economics* (2), *Review of Managerial Science* (1), *Annals of Economics and Statistics* (1) and the *Strategic Management Society Annual Conference*.

Member of the *European Management Review* Editorial Board since March 2023.

Co-organizer of:

Munich Summer Institute PhD Workshop (2023)

The ENSAI’s Economic Days (2022)

The 5<sup>th</sup> Digital Economics Summer School 3EN-AFREN, *University of Montpellier* (2018).

Member of the French Association for Research in Digital Economics (AFREN). Former member of the Scientific Committee of the research network MARSOUIN (2021-2022) and of the Young Center for Advanced Studies of LMU Munich (2018-2020).

Coordination roles at the LMU School of Management:

Study coordinator of the Postgraduate Doctoral Program (MBR) since August 2023.

Coordinator of the MBR and PostDoc Funds since January 2023.

### **Computer skills & Languages**

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#### *Computer skills*

Advanced: Stata, LATEX

Intermediate: Web scraping with Python

Basic: R, Mathematica

#### *Languages*

French: Native

English: Fluent

Spanish: Basic

German: Beginner