# PhD Course: Simulation Modeling in Management Research

Spring 2024 Dirk Martignoni dirk.martignoni@usi.ch

#### **Course Description:**

The main goal of this course is to familiarize students with simulation modeling as a research method. Some of the most influential papers in strategy and organization research (e.g. March 1991, Levinthal 1997) are (simulation) modeling papers. Theoretically, this course builds on the Micro-OT PhD course: most modeling papers are theoretically grounded in the behavioral theory of the firm (Cyert and March 1963) and focus on questions of search and learning. You will learn how to implement your own first simulation model and run experiments with it.

### Class Structure, Course Requirements, and Class Preparation:

In this class, we will not focus entirely on reading and discussing papers. Instead, it will be a very hands-on course - we will implement a simple agent based simulation model. Most existing modeling efforts in strategy and organization research are very simple models (and there is a reason for that!). For example, the n-armed bandit can be implemented in less than ten lines of code. In other words, everybody should be able to easily implement these models. The real challenge is not the coding; setting up the experiments, analyzing, and understanding these models, this is the real challenge. I am using Matlab to implement simulation models and if you also use it, I can give you some technical support.

#### **Deliverables:** Presentation

Each participant is supposed to implement his/her own simulation model and report his/her results in a final presentation (report).

#### Summary Schedule

In the first session, we will discuss the schedule etc, whether there are any conflicts with your other obligations.

Date	Торіс	Deliverables
Session 1	Introduction into	Be prepared to briefly discuss your research
	Simulation Modeling and	interests.
	MatLab	
Session 2	(Individual) Learning	will be announced in class
	Processes: The n-armed	
	bandit model	
Session 3	Modeling and	
	Formalizing	
	_	
Session 4	Experiments and	
	Analysis	
Session 5	Final PPT	PPT/Report

<u>Grading:</u>

	Assignment	Weight
1	Class Participation	30%
2	Presentation/Final Report	70%
		100%

## Readings:

Session 1: Introduction

- Davis, Jason P., Kathleen M. Eisenhardt, and Christopher B. Bingham. "Developing theory through simulation methods." Academy of Management Review 32.2 (2007): 480-499.
- <u>https://iosband.github.io/2015/07/19/Efficient-experimentation-and-multi-ar</u> <u>med-bandits.html</u>
- Chapters 2.1-.,5: <u>https://web.stanford.edu/class/psych209/Readings/SuttonBartoIPRLBook2ndE</u> <u>d.pdf</u>

Session 2-5: Will be announced in class.