



CEAR/ MRIC Behavioral Insurance Workshop

December 10th and 11th, 2018

Munich, Germany

Scientific Program

Funding is provided by:



With additional support from:

Verein zur Förderung der Versicherungswissenschaft in München e.V.

General Information

Hotel Information:

Hotel Carlton Astoria
Fürstenstraße 12
80333 München
Phone: +49 (0)89 3839630

Leonardo Boutique Hotel Munich

Amalienstraße 25
80333 München
Phone: +49 (0)89 287870

Meeting Location:

Literaturhaus München
Salvatorplatz 1
80333 München
Phone: +49 (0)89 2919340

Dinner Location:

Hofbräukeller am Wiener Platz
Innere Wiener Strasse 19
81667 München
Phone: +49 (0)89 4599250

Organizers:

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Sunday, December 9th

- 17:00 Christmas Market Visit
(meet at Carlton Astoria and Leonardo Boutique)
- 18:30 Registration opens
MRIC, Schackstr. 4, 3rd Floor, 80539 Munich
- 19:00 Welcome Reception
MRIC, Schackstr. 4, 3rd Floor, 80539 Munich

Monday, December 10th

Literaturhaus, Salvatorplatz 1, 80333 München

Plenary (Saal)

- 8:30 Opening
Andreas Richter, *LMU Munich*
- 8:45 Keynote Speech "Understanding dishonest behavior: Implications for insurance"
Martin Kocher, *Institute for Advanced Studies*
- Moderator: Andreas Richter, *LMU Munich*

09:45 Coffee Break (Foyer)**Session I: Choice Architecture (Saal) Session II: Investment (Forum)**

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| <p>Moderator: Andreas Richter, <i>LMU Munich</i></p> <p>10:00 When and how framing makes annuitization appealing: A model-based analysis
Stefan Schelling, <i>Ulm University</i></p> <p>Discussant: Claire Mouminoux, <i>Université Lyon I</i></p> <p>10:40 Default effects in car insurance: Individual heterogeneity in an online field experiment
Michael Jung, <i>University of Hamburg</i>
Markus Nöth, <i>University of Hamburg</i></p> <p>Discussant: Ty Leverty, <i>University of Wisconsin-Madison</i></p> <p>11:20 Does the framing of patient cost-sharing incentives matter? The effects of deductibles vs. no-claim refunds
Arthur Hayen, <i>Tilburg University</i>
Tobias Klein, <i>Tilburg University</i>
Martin Salm, <i>Tilburg University</i></p> <p>Discussant: David Eckles, <i>University of Georgia</i></p> | <p>Moderator: Markus Fels, <i>University of Dortmund</i></p> <p>10:00 Optimal endowment investing
Alexander Muermann, <i>WU Vienna</i>
Kent Smetters, <i>Wharton</i></p> <p>Discussant: Matthias Lang, <i>LMU Munich</i></p> <p>10:40 Decomposing the disposition effect
Dominik Fischer, <i>LMU Munich</i>
Johannes Maier, <i>LMU Munich</i></p> <p>Discussant: Martin Boyer, <i>HEC Montréal</i></p> <p>11:20 Consumption and portfolio choice under internal multiplicative habit formation
Servaas van Bilsen, <i>University of Amsterdam</i>
A. Lans Bovenberg, <i>Tilburg University</i>
Roger Laeven, <i>University of Amsterdam</i></p> <p>Discussant: Markus Fels, <i>University of Dortmund</i></p> |
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12:00 Lunch (Foyer)

Session III: Credence Goods (Saal)		Session IV: Health Insurance I (Forum)	
Moderator: Matthias Lang, <i>LMU Munich</i>		Moderator: Peter Zweifel, <i>University of Zurich</i>	
13:00	Diagnostic uncertainty and insurance in credence goods markets Loukas Balafoutas, <i>University of Innsbruck</i> Helena Fornwagner , <i>University of Innsbruck</i> Rudolf Kerschbamer, <i>University of Innsbruck</i> Matthias Sutter, <i>Max Planck Institute</i> Maryna Tverdostup, <i>University of Innsbruck</i> Discussant: Peter Schwardmann, <i>LMU Munich</i>	13:00	Long-term care insurance: Knowledge barriers, risk perception and adverse selection Martin Boyer , <i>HEC Montréal</i> Philippe De Donder, <i>UQAM, Montréal</i> Claude Fluet, <i>Université Laval</i> Marie-Louise Leroux, <i>UQAM, Montréal</i> Pierre-Carl Michaud, <i>HEC Montréal</i> Discussant: Meghan Esson, <i>University of Georgia</i>
13:40	Fee for advice: A remedy for biased product recommendations? Jörg Schiller , <i>University of Hohenheim</i> Markus Weinert, <i>University of Hohenheim</i> Discussant: Tim Jäger, <i>University of Hamburg</i>	13:40	Advantageous selection and risk aversion: An econometric analysis in the French health insurance market Morgane Plantier , <i>Université Lyon I</i> Nathalie Havet, <i>Université Lyon I</i> Jean-Louis Rullière, <i>Université Lyon I</i> Discussant: Peter Zweifel, <i>University of Zurich</i>
14:20 Coffee Break (Foyer)			
Session V: Liquidity and Insurance (Saal)		Session VI: Catastrophe Risk (Forum)	
Moderator: Johannes Jaspersen, <i>LMU Munich</i>		Moderator: Lars Powell, <i>University of Alabama</i>	
14:35	Liquidity constraints and the value of insurance Keith Ericson, <i>Boston University</i> Justin Sydnor , <i>University of Wisconsin-Madison</i> Discussant: Aidin Miri Lavasani, <i>University of Hamburg</i>	14:35	Behavioral motivations for self-insurance under different disaster risk insurance schemes Jantsje Mol , <i>Vrije Universiteit Amsterdam</i> W. J. Wouter Botzen, <i>Utrecht University</i> Julia Blasch, <i>Wharton</i> Discussant: Sebastian Hinck, <i>University of Hamburg</i>
15:15	Time vs. state in insurance: Experimental evidence from contract farming in Kenya Lorenzo Casaburi, <i>University of Zurich</i> Jack Willis , <i>Columbia University</i> Discussant: Justin Sydnor, <i>University of Wisconsin-Madison</i>	15:15	The influence of sellers on contract choice: Evidence from flood insurance Ben Collier , <i>Temple University</i> Marc Ragin, <i>University of Georgia</i> Discussant: Roxane Steinacker, <i>LMU Munich</i>
15:55 Coffee Break (Foyer)			

16:15 Keynote Speech "Modest-scale insurance as news management"
Matthew Rabin, *Harvard University*

Moderator: Justin Sydnor, *University of Wisconsin-Madison*

18:30 Dinner (Hofbräukeller am Wiener Platz)

Tuesday, December 11th

Literaturhaus, Salvatorplatz 1, 80333 München

Session VII: Decision Theory (Saal)		Session VIII: Non-Monetary Factors (Forum)	
Moderator: Ulrich Schmidt, <i>University of Kiel</i>		Moderator: Mark Browne, <i>St. John's University</i>	
08:30	Learning about one's self Yves Le Yaouanq, <i>LMU Munich</i> Peter Schwardmann , <i>LMU Munich</i> Discussant: Ben Collier, <i>Temple University</i>	08:30	Peer effects in risk preferences: Evidence from Germany Mark Browne, <i>St. John's University</i> Annette Hofmann, <i>St. John's University</i> Andreas Richter, <i>LMU Munich</i> Sophie Roth , <i>LMU Munich</i> Petra Steinorth, <i>University of Hamburg</i> Discussant: Orly Sade, <i>Hebrew University of Jerusalem</i>
09:10	The Role of probability weighting in optimal insurance demand: A double-edged sword Johannes Jaspersen , <i>LMU Munich</i> Richard Peter, <i>University of Iowa</i> Marc Ragin, <i>University of Georgia</i> Discussant: Ulrich Schmidt, <i>University of Kiel</i>	09:10	Balancing the desire for privacy against the desire to hedge risk Christian Biener, <i>University of St. Gallen</i> Martin Eling, <i>University of St. Gallen</i> Martin Lehmann , <i>University of St. Gallen</i> Discussant: Rob Hoyt, <i>University of Georgia</i>
09:50	Risk attitudes with state-dependent indivisibilities in consumption Markus Fels , <i>University of Dortmund</i> Discussant: Maximilian Voigt, <i>Frankfurt School</i>	09:50	The impact of motor vehicle simulator training on law enforcement officer driving behavior: Empirical evidence from accident frequency and severity Rob Hoyt , <i>University of Georgia</i> Discussant: Sandra Zoller, <i>LMU Munich</i>
10:30 Coffee Break (Foyer)			

Plenary		(Saal)
10:45	Keynote Speech "The ultimate life insurance" Rakesh Sarin , <i>UCLA Anderson</i> Moderator: Johannes Jaspersen, <i>LMU Munich</i>	
11:45 Lunch (Foyer)		

Session IX: Higher Order Preferences (Saal)	Session X: Health Insurance II (Forum)
Moderator: Sebastian Ebert, <i>Frankfurt School</i>	Moderator: Marc Ragin, <i>University of Georgia</i>
<p>12:45 Experiencing risk: (Higher order) risk attitudes in experience vs. description based decisions Christoph Becker, <i>University of Heidelberg</i> Eyal Ert, <i>Hebrew University Jerusalem</i> Stefan Trautmann, <i>University of Heidelberg</i> Gijs van de Kuilen, <i>Tilburg University</i></p> <p>Discussant: Johannes Maier, <i>LMU Munich</i></p>	<p>12:45 Experiment on demand for health insurance, risk aversion, correlation aversion and preference for health Doriane Mignon, <i>Université Paris-Dauphine</i> Léontine Goldzahl, <i>University of Manchester</i> David Crainich, <i>IESEG</i> Florence Jusot, <i>IRDES</i></p> <p>Discussant: Simeon Schudy, <i>LMU Munich</i></p>
<p>13:25 Effects of risk attitudes on willingness to pay for precautionary building codes with insurance discounts Sebastien Awondo, <i>University of Alabama</i> Kevin Egan, <i>University of Toledo</i> Lars Powell, <i>University of Alabama</i></p> <p>Discussant: Aysil Emirmahmutoglu, <i>Erasmus School of Economics</i></p>	<p>13:25 Medicaid expansion and the private market: A moral hazard story Cameron Ellis, <i>Temple University</i> Meghan Esson, <i>University of Georgia</i> Joshua Frederick, <i>University of Georgia</i></p> <p>Discussant: Marc Ragin, <i>University of Georgia</i></p>
<p>14:05 Skewness expectations and portfolio choice Tilman Drerup, <i>Bonn University</i> Matthias Wibral, <i>Maastricht University</i></p> <p>Discussant: Sebastian Ebert, <i>Frankfurt School</i></p>	<p>14:05 Health insurance design meets tax incentives for saving: Consumer responses to complex contracts Adam Leive, <i>University of Virginia</i></p> <p>Discussant: Lu Li, <i>LMU Munich</i></p>
14:45 Coffee Break (Foyer)	

Session XI: Life Insurance (Saal)

Moderator: Ty Leverty, *University of Wisconsin-Madison*

- 15:00 Surrender contagion in life insurance: Modeling and valuation
 Chunli Cheng, *Sun Yat-Sen University*
 Christian Hilpert, *Sun Yat-Sen University*
 Aidin Miri Lavasani, *University of Hamburg*
Mick Schaefer, *University of Hamburg*

Discussant: Stefan Schelling, *Ulm University*

- 15:40 An investigation of time preferences, life expectancy, and annuity versus lump-sum choices: Can smoking harm long-term saving decisions?
 Abigail Hurwitz, *Hebrew University of Jerusalem*
Orly Sade, *Hebrew University of Jerusalem*

Discussant: Cameron Ellis, *Temple University*

Session XII: Intertemporal Models (Forum)

Moderator: Glenn Harrison, *Georgia State University*

- 15:00 Comparative risk aversion in two periods: An application to self-insurance and self-protection
Tobias Huber, *LMU Munich*

Discussant: Christoph Heinzel, *INRA*

- 15:40 Robustness of experimental risk and time preferences to intertemporal asset integration
 AJ A. Bostian, *University of Tampere*
Christoph Heinzel, *INRA*

Discussant: Feibai Zhu, *Frankfurt School*