



NEW YORK

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SAN FRANCISCO

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BERLIN

GENEVA

Drake Star Company Presentation

LEADERS
SINCE 2004

#1 CROSS BORDER
TECH BANK

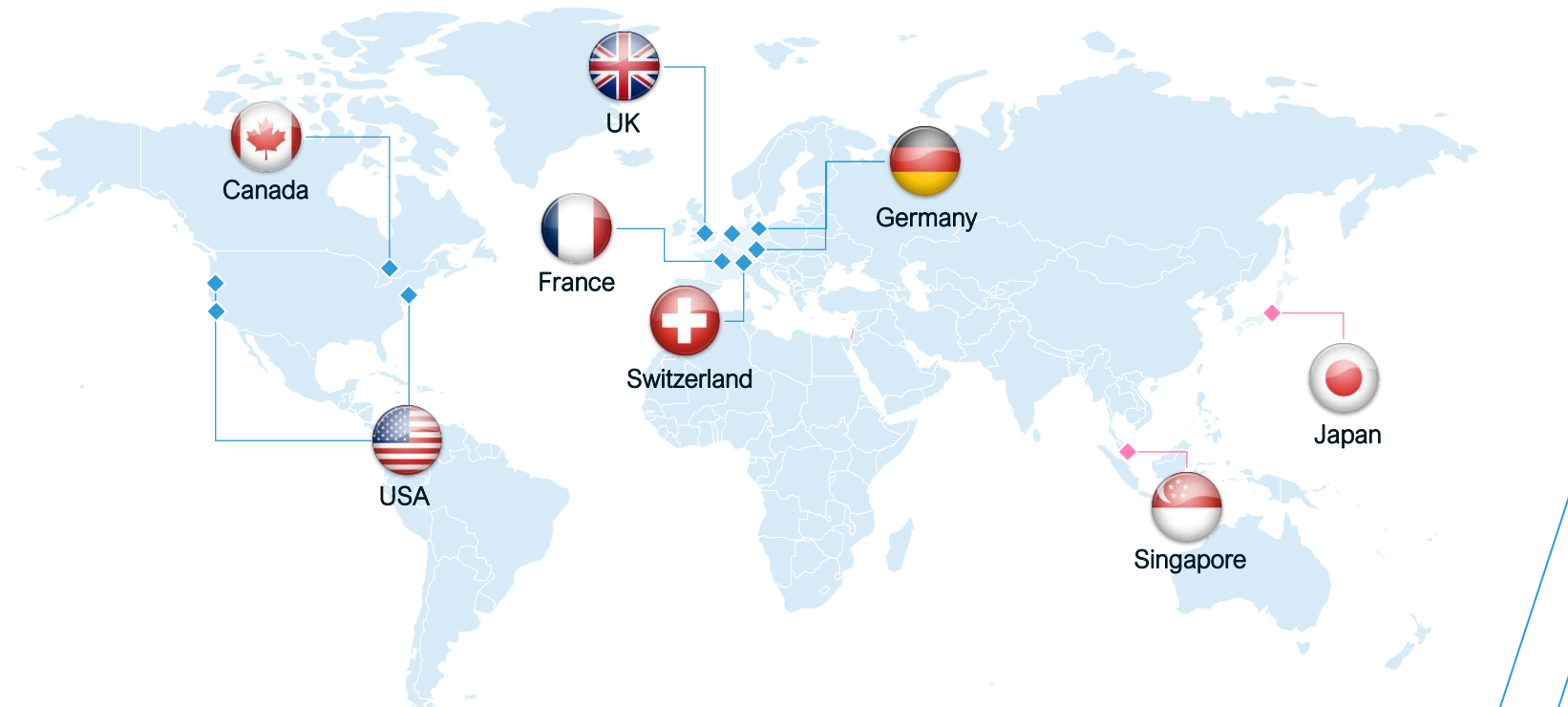
9 CORE INDUSTRY
VERTICALS

100+ BANKERS

7 COUNTRIES

INTERNATIONAL TMC INVESTMENT BANK WITH MORE THAN 100 DEDICATED PROFESSIONALS

- Top Player in TMC global midcap
- 100+ team, 25 senior partners
- 15+ senior advisors ex-corporate CEOs
- One of the largest TMC focused teams
- 400+ transactions with mid-cap/growth focus
- Award winning with 12 awards in the last 3 years



Munich New York London Paris San Francisco Los Angeles Berlin Geneva Dubai Singapore

AREAS OF EXPERTISE

FULL CORPORATE FINANCE EXPERTISE



STRATEGIC M&A

blue-infinity → dentsu AEGIS network

ProLeiT → Schneider Electric

Corente → ORACLE

GAMBIT → BNP PARIBAS

PE BUYOUTS

freepik company → EQT

Avira → INVESTCORP TECHNOLOGY PARTNERS

init → EMERAM CAPITAL PARTNERS

TestPlant → THE CARLYLE GROUP

PRIVATE PLACEMENTS

FutuMaster → CATHAYCAPITAL 凯辉基金

hmd. → Google NOKIA Qualcomm
The Home of Nokia Phones

simplesurance → Allianz RAKUTEN RHEINGAU FOUNDERS

TRADESHIFF → Scentan Ventures

TECH INFRASTRUCTURE

alltander → meridiam INVEST & HOLDING COLLECTIF

imagine → Brookfield

fortum → Infracapital

SOC → NOKIA

BUY-SIDES / ROLL-UPS

CODEMASTERS → SLIGHTLYMAD STUDIOS

harmonic → THOMSON VIDEO NETWORKS

PATTON MEDIA GROUP → СЕТЬ КОМПАНИЙ КАРГО ФИЛЬМ

CARVE OUTS

orange FIME → CHEQUERS CAPITAL

Omni-ID → Panasonic

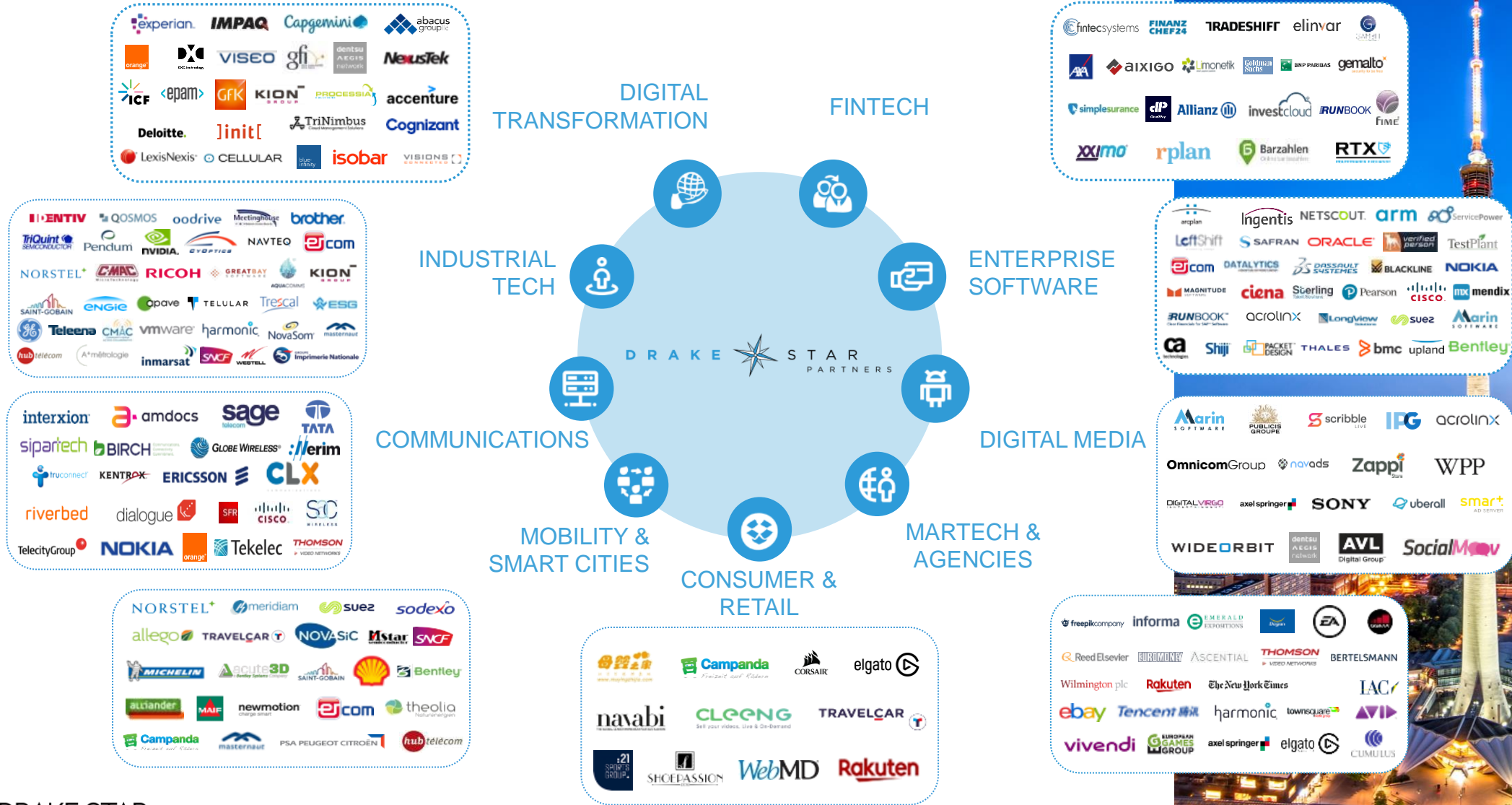
THALES → IN GROUPE

sgsco kweeke → syndigo

THOROUGH INDUSTRY KNOWLEDGE

DRAKE STAR MUNICH FOCUS - DIGITAL, FINTECH & SOFTWARE

VERTICAL EXPERTISE



INTERNATIONAL PARTNERS

WITH OVER 520+ YEARS EXPERIENCE COMBINED...

Munich Partner Team



RALF PHILIPP HOFMANN
Managing Partner & Member of the ExCom
Enterprise Software, Digital Transformation Services, Security, Digital Media



JULIAN OSTERTAG
Managing Partner & Member of the ExCom
Fintech, Enterprise Software, Digital Media



KAIS BAKER
Partner
IT Services, Software, Security, Information Services



GREGORY BEDROSIAN
Managing Partner & CEO
Digital Media, Consumer Tech, Communications



MILLEDDGE HART
Chairman
Software, Media, Communications



MARTIAL CHAILLET
Chairman
Digital Media, Consumer Tech



LAWRENCE QUARTARO
Managing Partner & Chief Financial Officer & Member of the ExCom



JAMES TURINO
Managing Partner & Member of the ExCom
Communications, Enterprise Software, Digital Media



STEVEN DANA
Partner
Industrial Tech, Software



JEFF BAKER
Managing Partner
Enterprise Software, Digital Transformation Services, Security, Digital Media



MICHEL TARIDE
Partner
Mobility, Energy Transition, Travel



CHRISTOPHE MORVAN
Managing Partner
Software, IT Services, FinTech, Cyber Security, Communications



ROBERT ENNIS
Partner
Digital Media, Consumer Tech

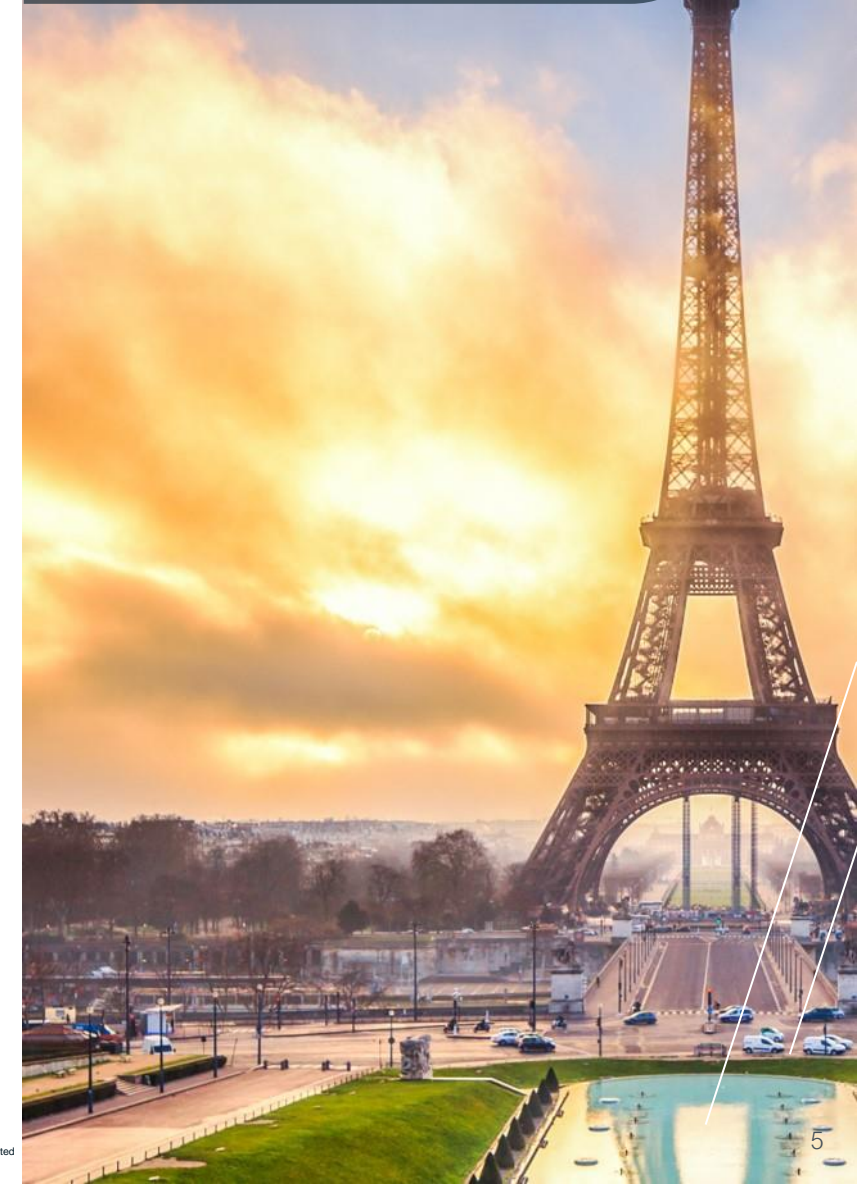


ERIC WARD
Partner
Digital Media, MarTech, AdTech, Consumer Tech, Retail Tech



VITALY GOLOMB
Partner
Mobility, New Energy, AI, Software

TECH & INVESTMENT BANKING



INTERNATIONAL PARTNERS

WITH OVER 520+ YEARS EXPERIENCE COMBINED...



JIM HOLZER
Managing Partner
Enterprise Software,
MarTech, IT, Business
Services



MATTHEW JOHNSON
Managing Partner
Communications



NATHAN JOHNSON
Managing Partner
Communications



**KASPER KRUSE
PETERSEN**
Partner
FinTech, Software



JUAN MEJIA
Partner
Retail Tech, Consumer Tech



MICHAEL METZGER
Partner
Digital Media, Gaming,
FinTech



LAWRENCE GIESEN
Partner
Ad-Tech, FinTech, Digital
Media



RON RIVERA
Partner
Mobility, Software



GABY SILVESTRI
Partner
Enterprise Software, Digital
Transformation Services,
Security, Digital Media



BRUNO TOURME
Managing Partner
Software, Industrial Tech,
Retail Tech



JACK DESSAY
Partner
Communications, Enterprise
Software, Digital Media

TECH & INVESTMENT BANKING



HIGHLY EXPERIENCED ADVISORS

A GLOBAL TEAM OF SENIOR EXECUTIVES

SENIOR ADVISORS – SECTOR



TREVOR BARRAN
SPAC & Proptech
 COO Lionheart Capital Acquisition Corp II



DAVID BATCHELOR
Insurance Tech
 Ex-CEO Marsh



THOMAS HUERLIMANN
FinTech
 Ex - Global CEO Zurich Insurance



NICOLAS HUSS
FinTech
 Ex-CEO VISA Europe



DANIEL KURGAN
Communications
 Ex-CEO BICS



JACQUES PAQUIN
IT Services
 Ex- MD France at R.W. Baird



MARK JOSEPH
Mobility / Infrastructure
 Ex- CEO Transdev & Veolia



KEVIN POWER
Communications
 Ex- CEO GTS JV / Advisor BroadSoft



COLIN TENWICK
Software / Security
 Ex-CEO Bookatable



STEFAN KRAUSE
Mobility & Fintech
 Co-founder Canoo

COUNTRY ADVISORS – REACH



DOMINIQUE LABEL
IT Services
 Ex- Deputy Chief of Staff Quebec PM Canada



GALI NAVEH-STERN
Private Equity
 Ex- Private Equity Israel



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CHRISTOPHE EVERS
Ex-LDA Jupiter
 Africa



GIANNI CORIANI
Ex-CEO UniCredit Corporate Finance
 Italy

ADVISOR TEAM



WHY WORK AT DRAKE STAR

MUNICH OFFICE



Anton Donauer
Associate

"Drake Star offers me the opportunity to work in a young and dynamic team with a lot of responsibility and client interaction right from the start. The unique tech focus allows me to work in different industries (e.g. cybersecurity, WealthTech, HR), which I find very exciting and versatile."

"After my graduation and several internships in investment banking and private equity, I was in talks with several companies. From the first discussions, I knew that I would like to work for Drake Star. The focus on technology, the global presence and the amazing team spirit impressed me from the beginning. My first impression has not changed in the two years that I have been at Drake Star."



Pablo Lundershausen
Analyst

LANDMARK DEALS

SELECTED DEALS EXECUTED IN THE LAST 2 YEARS



SALE TO



Largest FinTech exit in Germany in the past 10 years with double digit revenue multiple



SALE TO



Sale of UK's largest parcel delivery marketplace to leading global PE



SALE TO



Sale of leading simulation software provider to Cadence Design Systems (Market Cap >\$40bn)



PRIVATE PLACEMENT



\$230m growth equity financing from a consortium of global technology leaders



SALE TO



Largest digital media transaction in Spain



SALE TO



Sale of largest founder-owned industrial automation player in Germany with +700 employees



SALE TO



Sale of largest German cyber security SW provider to leading global PE for \$180m



SALE TO



Sale of leading EV charging powerhouse to Shell, enabling Shell to expand its leading market position

SELECTED TRANSACTIONS

DEALS 2021 YTD

OUTSTANDING DEAL-MAKING 30 DEALS ALREADY CLOSED IN 2021

<p>THE LUXURY CLOSET</p> <p>PRIVATE PLACEMENT</p> <p>GMP INVESTMENTS HB INVESTMENTS</p>	<p>Parcel2GO.com a portfolio company of MAYFAIR EQUITY PARTNERS</p> <p>MAJORITY SALE</p> <p>EQT</p>	<p>XYVID</p> <p>SALE TO</p> <p>VV V-CUBE</p>	<p>ops@uru</p> <p>SALE TO</p> <p>CARBON 60 A portfolio company of</p> <p>MC PARTNERS</p>	<p>SUNSTONE PARTNERS and portfolio company</p> <p>cloudbakers INVESTMENT IN & MERGER WITH</p> <p>qwinix</p>	<p>EyeEm</p> <p>SALE TO</p> <p>new value</p>	<p>fintecsystems</p> <p>COMBINATION WITH</p> <p>tink</p>	<p>FINANZ CHEF24</p> <p>PRIVATE PLACEMENT</p> <p>MARKET</p>
<p>sourced cloud at scale</p> <p>SALE TO</p> <p>amdocs</p>	<p>LIGHTSTREAM</p> <p>SALE TO</p> <p>CS CREATIVE SOLUTIONS THE VITEC GROUP</p>	<p>THE MOBILITY HOUSE</p> <p>PRIVATE PLACEMENT</p> <p>MERCURIA</p>	<p>ponooc</p> <p>SALE OF</p> <p>SERVICE HOUSE</p>	<p>HIREtech™</p> <p>SALE TO</p> <p>EQUIFAX</p>	<p>ECHTRA</p> <p>SALE TO</p> <p>zynga</p>	<p>CLOUDNEXA</p> <p>SALE TO</p> <p>GLOBAL</p>	<p>Last Mile Solutions</p> <p>PRIVATE PLACEMENT</p> <p>EW EUROWAG</p>
<p>THRIVE™ A portfolio company of</p> <p>MC PARTNERS</p> <p>SALE TO</p> <p>COURT SQUARE</p>	<p>Avira</p> <p>ACQUISITION OF</p> <p>BullGuard</p>	<p>SUNSTONE PARTNERS</p> <p>ACQUISITION OF</p> <p>evergreen CERNA SOLUTIONS novo/scale</p>	<p>domino</p> <p>SALE TO</p> <p>ACTON MEDIA</p> <p>NORTH EQUITY</p>	<p>FREEWIRE</p> <p>PRIVATE PLACEMENT</p> <p>RIVER STONE</p>	<p>ubitricity</p> <p>SALE TO</p> <p>Shell</p>	<p>elinvar</p> <p>PRIVATE PLACEMENT</p> <p>Goldman Sachs TOSCAFUND ampega. finleap</p>	<p>eve.</p> <p>STRATEGIC INVESTMENT</p> <p>DEXATEK Subsidiary of Ennocran</p>



PRIVATE EQUITY EXPERIENCE

BLUE CHIP PRIVATE EQUITY NETWORK PE'S IN OUR TRANSACTIONS



Allianz Arena

*Worked with Drake Star on transactions as a client, investor, acquirer or as a qualified confirmed bidder on projects



	abry partners	AKKR	ACTIVA CAPITAL	Advent International	Albright Capital	Allomer Capital	ALPINA PARTNERS	ALPINE	andera PARTNERS
Apax PARTNERS	ARDIAN	arrowroot Capital	ASTERION INDUSTRIAL	Audax Group	AVEDON CAPITAL PARTNERS	Battery	BC PARTNERS	bencis capital partners	BLACKFIN CAPITAL PARTNERS
BlackRock	Blackstone	bpi france	Bregal Partners	Bridgpoint	Brookfield	THE CARLYLE GROUP	CATHAY CAPITAL 凯辉基金	CHEQUERS CAPITAL	Ciclad
CIP CAPITAL	COHERE	COMVEST PARTNERS	CVC	DIVERSIS CAPITAL	EAGLE TREE CAPITAL	eci building successful businesses	emz	EMERAM CAPITAL PARTNERS	IEQT
Foresight	FP FRANCISCO PARTNERS	Frontenac	GEMSPRING CAPITAL	GENERAL ATLANTIC	GENUI PARTNERS	Goldman Sachs	Great Hill PARTNERS	H.L.G. CAPITAL	Hg
HGGC	HPE Growth Capital	ICONIQ	idinvest PARTNERS	Infracapital	infraVia	ING	INVESTCORP	THE JORDAN COMPANY	Kennet
KKR	LBO FRANCE	LGP	LEVEL EQUITY	lfpi	LIVINGBRIDGE	LLR	LNC PARTNERS	LONG POINT CAPITAL	LUMERITY CAPITAL
M.CAPITAL	MC PARTNERS	MACQUARIE	MDP	MAGUAR	MAIN CAPITAL PARTNERS	MARLIN EQUITY PARTNERS	MAYFAIR EQUITY PARTNERS	Mentha Capital	meridiam
Montagu private equity	NOVACAP	NPM CAPITAL	OAK HILL CAPITAL	Oakley Capital	oaktree CAPITAL MANAGEMENT LLC	OMNES CAPITAL	ONEX	OPENGATE CAPITAL	Palamon Capital Partners
Palatine	PARAGON PARTNERS	parcom capital	pechel INDUSTRIES	PERMIRA	Platform Equity	Pollen Street Capital	PRITZKER PRIVATE CAPITAL	PROVIDENCE EQUITY	RATOS
Riverside	Riverside PARTNERS	ROCKBRIDGE GROWTH EQUITY	SEARCHLIGHT	Seaya Ventures	SILVERLAKE	SILVERSMITH CAPITAL PARTNERS	SIRIS	SOUTHFIELD	SPARRING CAPITAL
SPECTRUM EQUITY	STAR Capital	STERLING PARTNERS	STIRLING SQUARE CAPITAL PARTNERS	STRATTAM CAPITAL	SUMMIT PARTNERS	SUNSTONE PARTNERS	SVERICA CAPITAL	STG	TA ASSOCIATES
TAILWIND CAPITAL	TEMASEK	THOMABRAVO	THOMPSON STREET CAPITAL PARTNERS	Tiger Infrastructure Partners	TPG	TRAIL SCALE UP GREAT COMPANIES	TRIVE CAPITAL	TURN/RIVER	TZP GROUP
VECTOR CAPITAL	VSS	VISTA EQUITY PARTNERS	VISTRIA	VITRUVIAN PARTNERS	WARBURG PINCUS	WESTVIEW CAPITAL PARTNERS	Wicks Group	WISER ROAD CAPITAL	

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ACTIVE MINDSET LEADER IN TECHNOLOGY INDUSTRY

DEDICATED INDUSTRY EXPERTISE



PANEL DISCUSSIONS AND SYMPOSIUMS



Global panel on Software and IT Services M&A at McDermott Will & Emery's Conference



Drake Star Partners' CEO Gregory Bedrosian interviewed by BBC



MuMac (Munich M&A Conference) FinTech M&A Panel

RESEARCH AND NEWSLETTERS



Global InsurTech Report¹⁾



The Rise of WealthTech



Global AI Report



IT Automation Software

AWARDS AND EVENTS



M&A ADVISOR AWARDS



M&A ATLAS AWARDS



1) Will be released in October 2021





WHY DRAKE STAR PARTNERS

Work in the **number one M&A firm** with the most completed transactions in H1 2021 in EU*

Work on the edge of exciting technology fields such as software, cyber security, AI, FinTech, IOT

Work in strong collaboration with international Drake Star offices on **cross-border transactions**

Be part of a small team & shape the future of a **fast-growing** international investment bank

Work in the heart of Munich – Ludwigpalais close to English Garden and Marienplatz

Earn a **competitive salary**

Work in **close collaboration with the managing partners** and **interact directly with clients**

*M&A & Private Placement, <\$500m, TMT Sector Europe

GLOBAL PRESENCE

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